



# Sugar *News*

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QUARTERLY NEWSLETTER OF THE NATIONAL SUGAR DEVELOPMENT COUNCIL



**Sugar Industry  
can Sustain  
Nigeria's Economy,  
Stakeholders Maintain**

**Council staff undergo two weeks  
training on project monitoring & evaluation**

**How the NSMP is growing Local Sugar Sector**

*NSDC....We sweeten your world*

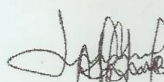
## Editorial

For us at the National Sugar Development Council (NSDC), 1<sup>st</sup> quarter of 2016 witnessed a number of important events. First on the list for the year was the annual NSDC Merit Award ceremony. The event which was put together to recognise and reward hardwork amongst staff, offered Council staffers the opportunity to relax, chat, dine and wine together as one family.

Also, in quick succession, Council held two separate Sugar Sensitisation fora for stakeholders in the North West and South West geo-political zones. The one for the Northwest was held in the ancient city of Kaduna while that of the South West took place in Osogbo, the Osun state capital. In his address at both events, the Executive Secretary of the National Sugar Development

Council (NSDC), Dr. Latif Busari reiterated Council's preparedness and determination to build a viable, virile and productive sugar sector for Nigeria and Nigerians. In his words, "we have recorded modest gains in the implementation of the Nigerian Sugar Master Plan (NSMP)".

Included in this package for your reading delight are stories and activities going on in the *Sugar House* as well as a feature article titled "How NSMP Is Growing Local Sugar Sector". Welcome.



Abdullahi W. Yunusa  
Editor - In-Chief

## Sugar Industry can Sustain Nigeria's Economy, Stakeholders Maintain

.....Want Nigerians to look inward; "Eat what you grow, grow what you eat"

Major stakeholders in the nation's burgeoning sugar industry have expressed optimism that the sugar sub-sector as presently constituted in line with the goals of the Nigeria Sugar Master Plan (NSMP) has the capacity to make meaningful contributions towards the revamping of the nation's economy.

The stakeholders also averred that the sector is favourably disposed to provide jobs, generate electricity as well as position Nigeria as a major player in global sugar market.

The stakeholders who reiterated their readiness to ensure that the NSMP which is presently been implemented by the National Sugar Development Council (NSDC) succeeds, said, Nigeria has the potential to overcome its current economic challenges to become a stronger, better and prosperous nation if attention is shifted from the oil sector to agriculture and other sectors like the sugar industry.

The stakeholders who handed down this unanimous decision at two separate sugar sensitization fora organised by the NSDC for the North West and South West regions, also applauded the significant progress so far recorded since the commencement of the NSMP with regards to increased investments, job creation and recent innovations midwived by the NSDC.

While stressing the need for all hands to be on deck in the quest to revamp the nation's economy, they expressed worries that Nigerians rely so much on foreign goods, a development they say is harmful to the local economy and its players.

Participants at the event also called on Nigerians to henceforth "eat what you grow and grow what you eat", arguing that most nations across the globe have since made the conscious resolve to encourage local production of items so as to limit importation of goods into their countries.

In their submissions, participants want both "Federal and state lawmakers to enact favourable laws that will encourage and entrench greater participation of both public and private sector players in the production of ethanol and co-generation of electricity to enable Nigeria address its power deficit".

According to a communiqué made available to newsmen, participants commended the leadership of the NSDC for the establishment of the sugarcane bio-factory in ABU,

Speaking on the import substitution strategy also known as Backward Integration Programme (BIP), Dr. Busari noted that, "companies granted approvals for importation of sugar are expected to commence investing in backward integration projects immediately. Existing refineries are expected to begin sourcing their raw materials (raw sugar) requirement from their local production within 3 years of plant commissioning".



Cross section of participants at the forum

Zaria as well as the soon to be completed bio-factory at the University of Ilorin, Kwara state. They also observed that there would be the need to educate farmers in areas such as skills management, group dynamism and technical cooperation so as to keep them abreast of modern developments in the sector.

Both events in Kaduna and Oshogbo featured well-researched paper presentations by notable scholars and stakeholders in the sugar industry.

Also, the Executive Secretary, National Sugar Development Council (NSDC), Dr. Latif Busari presented a paper titled; "An Update on the Implementation of the NSMP: 3 Years Down the Lane.

According to Dr. Latif Busari, "Nigerian Sugar Master Plan (NSMP) was developed by the NSDC and was approved on September 19, 2012. It comprises a number of policy measures and a regime of fiscal and investment incentives".

To ensure that such commitments are fulfilled, Dr. Busari stated that "FMITI and NSDC will monitor compliance and regularly evaluate the projects and report progress to Sugar Road Map Implementation Committee (SURMIC). The Sugar Industry Monitoring Group (SIMOG) consisting of CEOs of major Sugar companies also monitors BIP implementation".

Strategic stakeholders also delivered goodwill messages at both events. The overall theme for both events is "Sustaining the Gains of NSMP for National Self Sufficiency in Local Sugar Production.

The Kaduna workshop took place on 4<sup>th</sup> February, 2016 at Hamdala Hotel, Kaduna state, while that of Oshogbo in Osun state was held on 25<sup>th</sup> February, 2016.

## How the NSMP is growing Local Sugar Sector



Ex. Sec. NSDC, Dr. Latif Busari fielding questions from newsmen on the sideline of the Osogbo Sugar Forum

By Abdullahi Yunusa

**S**takeholders in the nation's sugar industry recently converged on the ancient city of Kaduna for the Northern Region Sugar Sensitization Forum to brainstorm, compare notes and discuss on AN issue that is very dear to their hearts which is; how to meaningfully grow Nigeria's sugar sector as encapsulated in the Nigeria Sugar Master Plan (NSMP) currently being implemented by the National Sugar Development Council (NSDC).

The event which was organised by the NSDC and drew participants from the public and private sectors, featured paper presentations as well as progress report by the Executive Secretary of the NSDC, Dr. Latif Busari, on the implementation of the NSMP in the last three years.

The stakeholders, as seen in the quality and timeliness of their respective views about the sugar sector, came prepared to appraise the NSMP and to also offer valid perspectives on how to fast-track its attainment. Participants at the Kaduna Sugar Forum passed a vote of confidence on the leadership of the NSDC for breathing life into the nation's sugar industry through the articulation of timely, brilliant and innovative policies and programmes. While urging the Council to carry everyone along in its drive to realize its set goals and objectives, participants stressed the dire need for stakeholders to scale down on rhetoric and focus attention on how to practically grow the sugar sector.

In a paper titled, "Nigerian Sugar Master Plan (NSMP): Where We Are 3 Years After", the Executive Secretary, Dr. Latif Busari said the, "Nigerian Sugar Master Plan (NSMP) was developed by the NSDC and was approved on September 19, 2012. It comprises a number of policy measures and a regime of fiscal and investment incentives".

Speaking on the import substitution strategy a.k.a Backward Integration Programme (BIP), Dr. Busari noted that, "companies granted approvals for importation of raw sugar are expected to commence investing in backward integration projects immediately. Existing refineries are expected to begin sourcing their raw materials (raw sugar) requirement from their local production within 3 years of plant commissioning".

To ensure that such commitments are fulfilled, Dr. Busari stated that "FMITI and NSDC will monitor compliance and regularly evaluate the projects and report progress to Sugar Road Map Implementation Committee

contractors to undertake the specialized infrastructural development of sugar estates," he listed.

While expressing satisfaction with the modest achievements so far

other States for development of new sugar projects:- Lau/Tau, Taraba State – 20ha nursery planted; Kaugama, Jigawa State – 30,000ha; Kebbi State - 50,000ha; Mambe, Niger State - 25,000ha;



R-L: Director (F/A), Mal. Auwal Abubakar, Mal. Ajiya Mamman (Director FMI), Dr. Latif Busari (Executive Secretary NSDC), Director (HRM) Mr. Samuel Kwabe and Director (TS), Mal. Mohammed Jika during the 2016 award ceremony

(SURMIC). The Sugar Industry Monitoring Group (SIMOG) consisting of CEOs of major Sugar companies also monitors BIP implementation".

On the incentives put in place to encourage increased investments and buy-in of stakeholders in the sector, Dr. Busari noted that the incentives include "Support of up to 30% tax credit of the total cost of land development & infrastructure, a dedicated window of support by the Bank of Industry (BOI) & Bank of Agriculture (BOA) at single digit interest rate and Government would allow and encourage competent and qualified foreign

recorded by some major investors in the nation's sugar industry, Dr. Busari said the companies have demonstrated signs of seriousness and commitment towards the realization of the NSMP. He said so far, "the Dangote Group has acquired US\$35million new farm machinery/equipment for land development, signed MOU with Kenana Engineering and Technical Services of Sudan for provision of technical and manpower development services and is currently engaged in project designs & high level technical manpower acquisition".

He said in addition to that, the group has also acquired land in 6

Kpata, Kwara State- 50,000ha and Kogi State- 25,000ha

Another investor that appears to be doing commendably well in line with the NSMP objectives, according to Dr. Busari, is the FLOUR MILLS Nigeria PLC operators of the Sunti Golden Sugar Estate (SGSE) located in Sunti, Niger state. The company, according to Dr. Busari has "so far invested about US\$300million on its BIP project in Sunti, Niger State. It developed 950 ha of cane fields in 2015; and expected to develop 3,319ha in 2016 and 5919ha in 2017. A 4500TCD factory construction commenced in first quarter of 2014 and is set for commissioning in Apr/May 2016.



L-R: AD (PPRS), Mal. Babangida Damare, DD(F&A) Mal. Ibrahim S. Ibrahim and ACPO(TS), Mal. Kawuyo Mohammed at the Kaduna Sugar Forum



Director (HRM) Mr. Samuel Kwabe delivering the welcome address at the NSDC 2016 Merit Award Ceremony.



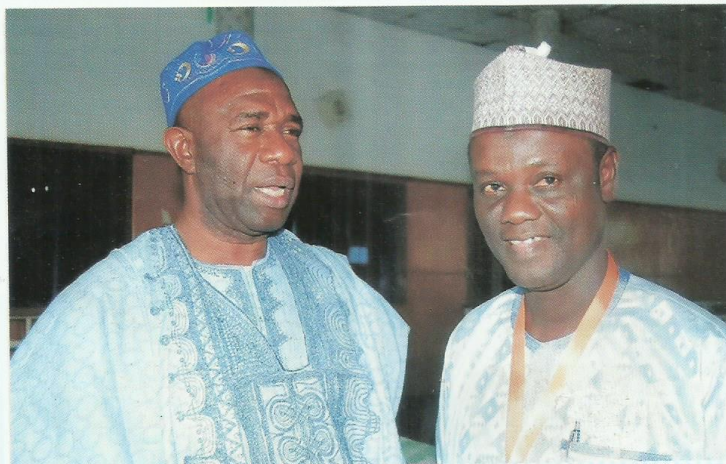
Director, PPRS, Mr. Hezekiah Kolawole delivering the welcome address at the Osogbo Sugar Forum



L-R: Director (PPRS), Mr. Hezekiah Kolawole, DD(HRM), Mal. Gambo Abdullahi and Special Assistant to Ex. Sec. (NSDC), Mr. Chris Mbamalu at the Osogbo event



L-R: Alh. Shehu Balarabe, Hon. Comm. Commerce, Industry & Tourism, Kaduna State, Mal. Mohammed Jika, Director (Ts) Mal. Abubakar Yusuf, Hon. Commissioner of Agric, Kastina State and Mr. Kolawole Hezekiah, Director (PPRS) at the Kaduna Event



L-R: Director, Procurement, Alh. Suleiman Odewale and DD(PA), Mal. Ahmed Waziri at the Kaduna Event

Also, a total 16nos Centre Pivot irrigation and Drip irrigation systems covering over 1000ha of cane and 2 pumping stations have been constructed by the company and are already in operation.

Dr Busari said, the NSDC, being the implementing government agency is not resting on its oars with regards to providing technical and administrative supports to various investors to ensure that they succeed. To ensure Research, Development & Innovation of high yielding, a healthy cane seed, the NSDC has established two sugarcane bio-factories in partnership with the Institute for Agricultural Research (IAR), Ahmadu Bello University, Zaria and UNI-Ilorin Sugar Research Institute, Ilorin capable of producing 1million seedlings, annually. The Zaria facility was commissioned in May 2015, while that of Ilorin is at the

completion stage.

On the challenges currently being encountered, Dr Busari listed "lack of access to cheap pool of fund by sugar investors, lack of access to land for sugar projects, poor infrastructure etc. He therefore appealed to state governments to collaborate with the Council through the provision of lands in their domains for sugar projects.

In his welcome address, Director, Planning, Policy, Research and Statistics, (NSDC) Mr Hezekiah Kolawole, said the aim of the sensitization forum is to "Stimulate public interest to investment in the sugarcane-sugar value chain in order to make Nigeria attain self-sufficiency in sugar to meet the local requirements".

In his address at the forum, Commissioner of Commerce,

Industry and Tourism, Kaduna state, Alhaji Shehu Balarabe while stressing that Nigeria has no future outside agriculture, called on investors to take advantage of the opportunities provided by the Federal Government through the NSDC to develop the sugar sector.

He appealed to the NSDC to "ensure effective mobilisation of the cane out growers with a view to building a critical mass of farmers that will take up commercial cane production.

The general theme of the Northern Region Sugar Sensitization Forum is "Sustaining the Gains of the Nigerian Sugar Master Plan for National Self Sufficiency in Local Sugar Production".

## Staff Matters

### Staff Merit Award

In keeping with its promise to recognise and reward hardwork amongst Council staffers, the NSDC leadership recently organised a Merit Award Ceremony in Abuja.

According to the NSDC boss, Dr Busari, the award ceremony was part of Council's way of appreciating the dedication, discipline and patriotism of staff in the discharge of their duties.

In his remarks, Director, Human Resource Management, Mr Samuel Kwabe said the event offers Council and its entire staff the opportunity to relax and mingle as one large family.

The Staff Merit Award which took place on the 16<sup>th</sup> of January, 2016, also featured award presentation and special recognition by the Executive Secretary, Dr Busari.

The **Best Management Staff** award was clinched by the Deputy Director, Human Resource Management, Mal. Gambo Abdullahi, Kawuyo G. Mohammed of Technical Services department got the **Best Principal Officer** award, Umar Bala Umar of Procurement Department went home with the **Best Senior Staff** award while Malam Musa Disina Mohammed of the Executive Secretary's office was named the overall **Best Secretarial Staff**.

Malam Babayi Chado of the HRM Dept. went home with the **Best Driver** award while Lawal Olanunbo of the Procurement Department clinched the **Best Junior staff** award.

In the same vein, the Executive Secretary, Dr. Latif Busari and his Special Assistant, Mr. Chris Mbamalu were given special commendation award by the NSDC Management team, while Directors were given special recognition by the Executive Secretary for their support.

The event featured music and dance. The



Special Recognition award being presented to Ex. Sec. NSDC, Dr. Busari by the representative of the Hon. Minister of Industry, Trade & Investment, Mal. Ajiya Mamman

organisers of the event made adequate provision for food and drinks as Council staffers all ate and drank to their satisfaction.

#### POSTINGS.

To ensure that its operations in the North Central region of the country go on smoothly and effectively, the NSDC leadership recently approved the deployment of Malam Balarabe Ladan, a Chief Project Officer in the

Technical Services Department, to Ilorin Zonal Office as Coordinator with effect from 1<sup>st</sup> February, 2016.

Malam Ladan is expected to oversee Council's project in the North Central Zone as well as the South West Zone of the country. Malam Ladan has since reported at his new area of assignment.

## 2015 Management Retreat

To keep members of the NSDC Management team abreast of developments in the sugar industry and to also reflect on key managerial issues and challenges, a two-day retreat was recently organised for members.

The retreat which is the 6<sup>th</sup> in the series was held at Le-Meridienlbom Hotel, Uyo, Akwa-Ibom state on Friday 22<sup>nd</sup> and Saturday 23<sup>rd</sup> January, 2016. The theme of this year's retreat is "Leading with Emotional Intelligence".

The retreat exposed participants

to various leadership and managerial strategies as well as relevant information, strategies and procedures required to offer excellent leadership.

Members also took out time to reflect on Council's performance in the preceding years as well as chart new initiatives or action plans for the Council in the years ahead towards the realization of its objectives.

## Staff Matters

### 2016 1<sup>st</sup> Quarter Birthday Anniversaries

Ekwenye Lawrence	-	1 <sup>st</sup> January-HRM
Mundi Rakiya	-	3 <sup>rd</sup> January
AlukoBola	-	5 <sup>th</sup> January-Tech. Services
Aliyu Baba Chado	-	13 <sup>th</sup> January-F/A
Affiong Onwumeru	-	17 <sup>th</sup> January –Procurement
Rojaye Ganiyat	-	30 <sup>th</sup> January-F/A
Saidu Muhammed	-	30 <sup>th</sup> January-HRM
Muhammed Kawu	-	31 <sup>st</sup> January –Procurement
John Adaga	-	2 <sup>nd</sup> February Procurement
Jazuli Abdullahi	-	12 <sup>th</sup> February -PPRS
Yusuf Ayegboka	-	14 <sup>th</sup> February-Technical Services
Sani Tsamiya	-	18 <sup>th</sup> February-F/A
Ibrahim Musa	-	23 <sup>rd</sup> February-HRM
Mohammed Sabo	-	22 <sup>nd</sup> February-HRM
Dr Latif Busari	-	25 <sup>th</sup> February -Executive Secretary
Okida Kaka Senchi	-	27 <sup>th</sup> February-HRM
Adesoji Marcus	-	4 <sup>th</sup> March –F/A
Ibrahim Bununu	-	3 <sup>rd</sup> March-HRM
Edet David Okon	-	4 <sup>th</sup> March-Procurement
Sule Kutama	-	12 <sup>th</sup> March-Technical Services
Salihu Mohammed	-	8 <sup>th</sup> March-F/A
Ibrahim Alhassan	-	14 <sup>th</sup> march-HRM
Ibrahim Sanusi	-	15 <sup>th</sup> March-AUDIT
Michael Owoyemi	-	27 <sup>th</sup> March-Technical Services
Suleiman Umar	-	30 <sup>th</sup> March-HRM
Abdullahi W. Yunusa	-	30 <sup>th</sup> March- Public Affairs

## Death/ Condolences

**W**ith total submission to the will of God Almighty, the Management, Staff and entire NSDC family regret to announce the painful death of Hajia Mairo Sanda Tarfa. Until her death she was a Staff of the Council in the Finance and Accounts Department.

Hajia Mairo, as called by her colleagues and friends, went the way of all mortals on the 10<sup>th</sup> day of January, 2016 after a brief illness.



We pray Almighty Allah to grant her soul Aljannatu firdaus and grant her immediate family members and friends as well as her colleagues at the NSDC the fortitude to bear the irreparable loss.

On a sad note also, the Council on 6<sup>th</sup> March, 2016 received the news of the death of the father of a staff of the Technical Service Department and member of the NSDC Editorial Board, Malam Kawuyo G. Mohammed.

The late Alhaji Adamu Kawuyo, was a community leader, elder statesman and a fearless activist who fought strongly for the development of his locality and people. He was aged 93. He is survived by 4 wives, 24 children and several grand and great grandchildren.

Two staff of the Council were at the family house of the bereaved to condole with them. He has since been buried in accordance with Islamic rites May the soul of the deceased rest in peace.

## TRAINING

A two-week training on Project Monitoring and Evaluation was recently organized for a select number of Council staffers.

The training according to the Director, Human Resource Management, Mr Samuel Kwabe who was represented by Mal. Gambo Abdullahi (DDHRM) was to arm its workforce with vital information with regards to monitoring, tracking and evaluating Council's programmes and activities to ensure effective and efficient service delivery.

The capacity building training which took place within the premises of the NSDC in Abuja was held between the 14<sup>th</sup> to 29<sup>th</sup> March, 2016 for 21 Officers of the Council.

The following officers took part in the two-weeks training;

MR SAMPSON N. ORJI	HRM
MCJ ONYEIGWE	TECHNICAL SERVICES
C.N MADUKA	FINANCE AND ACCOUNTS
UYIGUE ADEOSUN-	FINANCE AND ACCOUNTS
KAKA SENCH O	HRM
SUBAIR O. F	HRM
PAUL LAWAL E.C	HRM
ABDULLAHI YUNUSA	EX. SEC OFFICE
BABAMALE KUDIRAT	EX. SEC OFFICE
AYEGBOKA Y.L	TECHNICAL SERVICES
ISA ISAAC	TECHNICAL SERVICES
AWELEWA S.	HRM
OMOSHEWA F.T	PPRS
SULE RABI	FINANCE AND ACCOUNTS
POJO ADEYEMI	FINANCE AND ACCOUNTS
SULEIMAN KABIR	PPRS
SHERIFF GAMBOMI	PPRS
OGUNDIYA O.O	PPRS
HABIB ABDULLAHI	TECHNICAL SERVICES
OLUMO ABDULGAFAR	PROCUREMENT

## DATA ON SUGAR IMPORTATION IN THE FIRST QUARTER OF 2016 - JANUARY - MARCH

Month	Importer	Qty (MT) (NPA)	Qty (MT) (NCS)	Country of Origin	Discharging Port	Type of Sugar
January	Dangote Sugar	43,573	48,699.579	Brazil	Apapa	Bulk (Raw)
	BUA Sugar	45,000	45,500	Brazil	Tin Can	Bulk (Raw)
	Golden Sugar	48,013	-	Brazil	Tin Can	Bulk (Raw)
February	Dangote Sugar	92,210	90,200	Brazil	Apapa	Bulk (Raw)
	BUA Sugar	45,505	-	Brazil	Tin Can	Bulk (Raw)
	Golden Sugar	-	-	-	-	-
March	Dangote Sugar	44,449	45,699.999	Brazil	Apapa	Bulk (Raw)
	BUA Sugar	-	-	Brazil	Apapa	Bulk (Raw)
	Edo Cement	-	17,584	Brazil	Tin Can	Bulk (Raw)
	Golden Sugar	27,631	63,000	Brazil	Apapa	Bulk (Raw)
	<b>Total</b>	<b>346,381</b>	<b>310,683.578</b>			

Source: Nigeria Customs Service (NCS)

## SUMMARY OF AVERAGE LOCAL & INTERNATIONAL RAW AND REFINED SUGAR PRICE: JANUARY - MARCH, 2016

MONTH	SOURCE (STATE)	SUGAR TYPE	WHOLESALE ₦/50KG	WHOLESALE ₦/MT	RETAIL ₦/50KG	RETAIL ₦/MT	INTERNATIONAL RAW SUGAR AVERAGE PRICE		INTERNATIONAL WHITE SUGAR AVERAGE PRICE	
							\$/MT	₦/MT	\$/MT	₦/MT
JANUARY	Lagos, Kano, Abuja, Adamawa, kwara, Lagos	Refined	8085.5	161710	8307.5	165750	312.13	61802.73	418.6	82897.65
FEBRUARY	Kano, Abuja, Adamawa, kwara, Lagos	Refined	9240	184800	9620	192400	294.22	58551.27	393.1	78226.9
MARCH	Kano, Abuja, Adamawa, kwara	Refined	9460	189200	9640	192800	338.99	67410.75	436.8	86923.2
AVERAGE MONTH TOTAL			8928.5	178570	9189.1	183650	315.11	62588.25	416.1	82682.5

\*NOTE: MT=Metric Tons (50kgx20), kg=kilogram, N=Nigerian currency naira, \$=USD,  
Weight conversion: 1000kg=1 Metric tonne, S/MT= c/lb x 22.04  
Country and State are NOT applicable to International raw and white sugar price.  
Source: International Sugar Organization Market Report & Local Market Survey

### Editorial Team

**Chairman Editorial Board:** Ahmed M. Waziri; **Editor-in-Chief:** Abdullahi Yunusa;  
**Members:** Mohammed Kawuyo, Ijeoma Okolie, Lawal Bichi, John Adaga, Subair Fatai

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...and much more